

HEAVY READING insider

The Future for Telecom Network Equipment Providers

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Report Highlights

Analysis of key driving forces in the network equipment market using systematic frameworks identifies five major driving forces.

These driving forces include macroeconomic trends, user service/app demand evolution, demand for improved security, incursion of new service providers and new ways to build and operate networks.

Considering alternative outcomes that might be the result of these forces enables several realistic scenarios to be built.

The best strategy for NEPs varies by scenario – but most NEPs will have some weaknesses they need to address.

Operators & NEPs would both benefit by working more closely together.

NFV/SDN and security are game-changing issues: NEPs must develop a credible story in these areas.

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